



## The 17th International Conference on Business Process Management thanks 15 outstanding sponsors!

In this booklet you learn more about who they are and what they offer.

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### BRONZE SPONSORS





# Unleash the power of process

With over 1 million users in over 1,300 companies worldwide, Signavio's intelligent Business Transformation Suite has placed collaborative digital understanding, operational excellence, and customer experience at the center of the world's leading organizations – making process part of their DNA.



## Signavio Business Scenarios



Mapping the  
Customer Journey  
**360° of  
customer  
delight**



Operational Excellence  
**Turbocharged  
business success**



Risk & Compliance  
**Rock-solid risk  
management**



ERP Transformation  
**Putting outdated  
tech where it  
belongs**



RPA at Scale  
**Harnessing the  
power of  
digital workforces**

[www.signavio.com](http://www.signavio.com)



# Austrian Center for Digital Production

The **Austrian Center for Digital Production** is supporting the local manufacturing industry in their digitisation activities by delivering research and development activities ranging from (mechanical) design, conceptualising and implementing mechatronic systems, elaboration of communication interfaces and the development of orchestration frameworks for intra and intra-company production infrastructures. The center is cooperating with more than 30 company partners and more than 10 research partners including international collaborations.

The research center is focusing its activities in five main areas:

**Virtual Representation of Manufacturing Infrastructures:** By simulating manufacturing infrastructures both on the physical as well the event level, we support our industry partners in the optimisation of resource consumption, system configuration and load balancing and production planning. In Addition, we are considering the improvement of operator support by delivering operator-relevant findings from the simulation level to the shopfloor level.

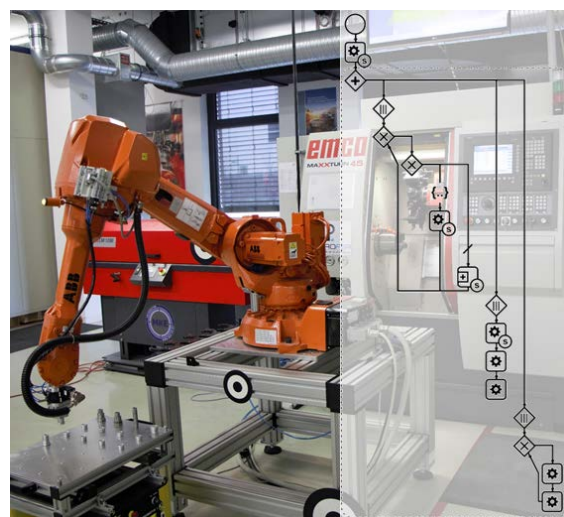
**Sensor integration in (existing) manufacturing systems:** CDP is constantly investigating new field of application allowing an ever closer monitoring and event-driven control of manufacturing systems. Special focus is devoted to the optimisation of machining (milling, turning) processes but the activities include also the support of material handling and quality control.

**M2M – interfaces, soft sensors:** CDP is developing M2M-connectors enabling a

standardised communication between sensors, machines and orchestration/control platforms. The activities include the development of RT-time capable machine-to-machine communications protocols in order to allow for preventive control adaptations aiming at the prevention of manufacturing defects. The covered standards comprise OPC-UA, MQTT, TSN, etc.

**Orchestration and Integration Platforms:** In order to overcome the “documentation-execution gap” and to develop an easy-to-use programming environment for obtaining contextualised process traces and thereby to provide the base for later automation activities, CDP has decided to use a Business Process Model (BMPN) bases Framework in order to define all activities from shop floor to top floor level. Demonstration implementations are operated in the “Pilotfabrik Industrie 4.0” at TU-Wien, where automation components such as AGVs, Robots, Machine Tolls and Quality Control Systems (Coordinate measurement machines) are monitored and controlled by the so-called “centurio” framework using executable Business Process Models as the driver of the activities at the machine/shopfloor level.

**Investigation of Supply Chains for digitised Production Networks:** We are investigating the impacts of digitised production technologies on market structures and necessary incentives for the creation of virtual digital production networks.





DISCOVER BIZAGI

# One Platform. Every Process.

## We transform organizations through intelligent process automation

Digital transformation means changing the way your business works. The challenge is that your processes sit in systems that are costly, disconnected and slow to change. Bizagi is a process automation platform that works with your existing systems, enabling your organization to quickly change and automate the way you work.

Bizagi has long been recognized by industry analysts, recently being named a Leader in the Forrester Wave™: Software for Digital Process Automation for Deep Deployments, Q2 2019.

## Connecting the world's largest community of process professionals and powering processes in 1000+ organizations across the globe



### Our Platform

Bizagi is the most business friendly and flexible solution in the market. We enable true collaboration between Business and IT, which delivers faster adoption and success.

### Our Approach

With our performance based pricing you remove the risk of paying for software you don't use. Our expert people will help you get started, deliver results fast and scale using our proven spark methodology.

## Native integration with all the leading RPA technologies

Bizagi is the only end-to-end process automation platform with native integrations to Automation Anywhere, Blue Prism and UiPath.



✉ hello@bizagi.com  
🌐 bizagi.com

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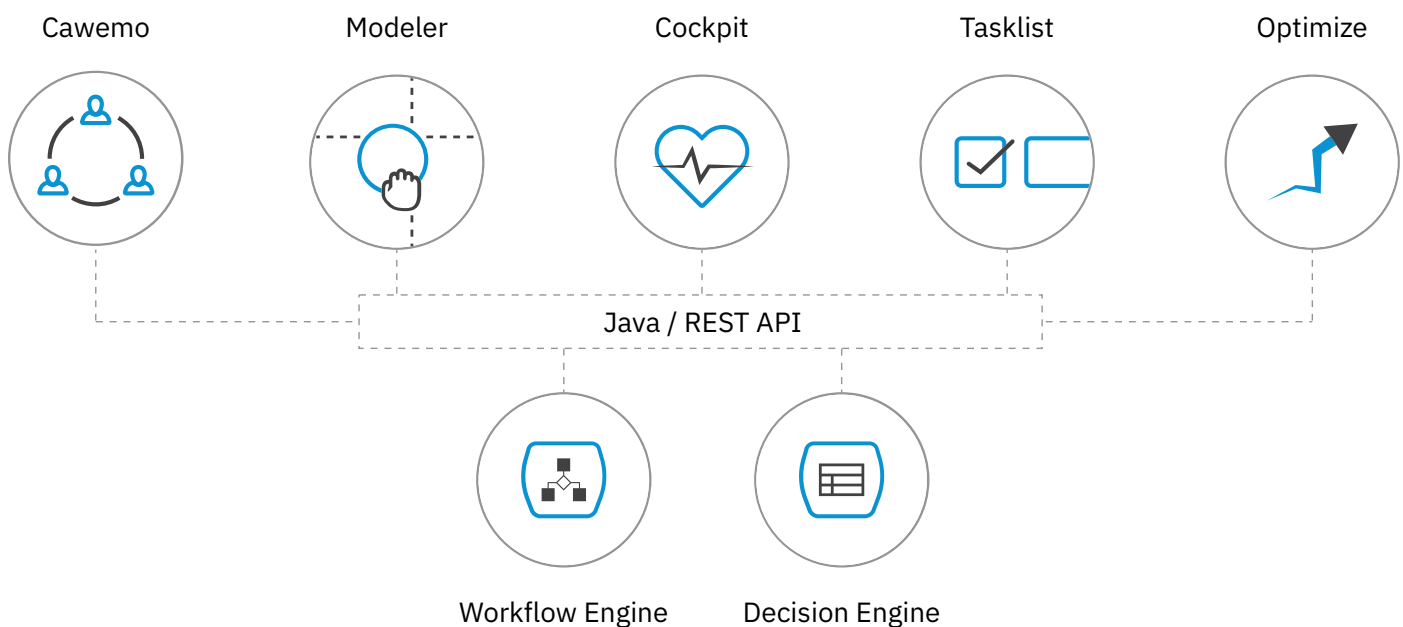
## Download Camunda's free open source Community Edition [here](#)

Camunda is an open source technology company with a simple goal: to help any organization solve their workflow automation problems.

Hundreds of companies including 24 Hour Fitness, Lufthansa Technik, Universal Music and Zalando trust Camunda to automate core business processes to the highest possible extent, allowing businesses to scale and grow revenue, without proportionally increasing operating costs.

Camunda's workflow automation and decision platform provides detailed visibility into business operations across distributed systems, boosts system resilience and enables enterprises to overcome "*big workflow*" challenges resulting from digital transformation.

### The Camunda Product Stack



Want to learn more about Camunda? Check out our website today:

[www.camunda.com](http://www.camunda.com)

Welcome to the **Superfluid Enterprise**.

Hi, we're **Celonis**.

We turn **processes** into **extraordinary experiences** for everyone.

*Celonis is the leader in **Enterprise Performance Acceleration** software. We harness the power of **Process Mining technology** to help every company remove operational friction and become a Superfluid Enterprise.*

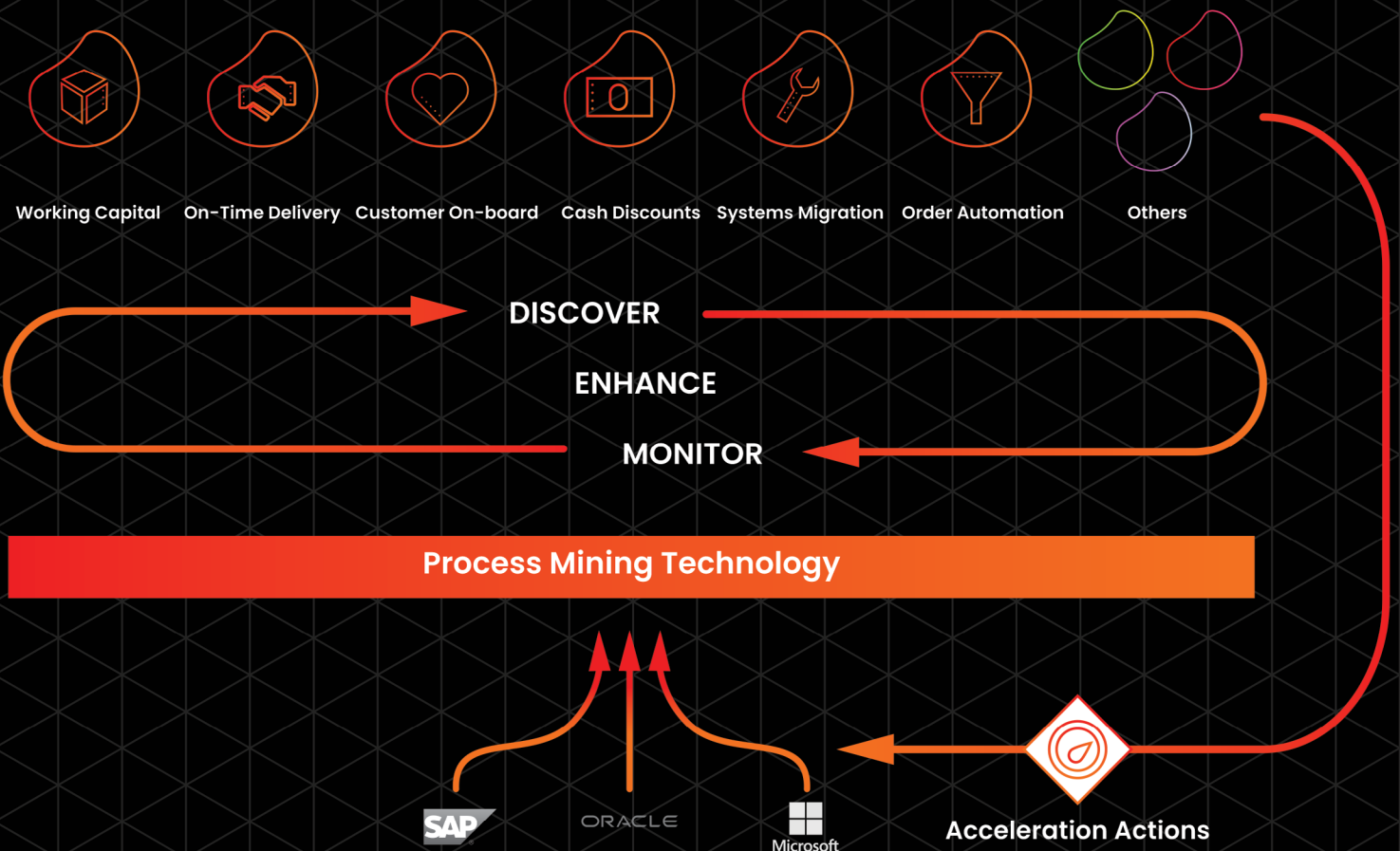
## Enterprise Performance Acceleration

Celonis has disrupted the traditional approach to business transformation, which has been a manual, time-consuming, expensive, consultant-driven approach to process optimization. Today, enterprises can no longer afford to rely on anecdotal data or static dashboards to create efficiencies. They are now adding an intelligent layer that pulls data from event logs in underlying operational systems to show how processes are flowing within a company — across departments, geographies and disparate operational systems.

## The Celonis Intelligent Business Cloud

# Celonis Intelligent Business Cloud

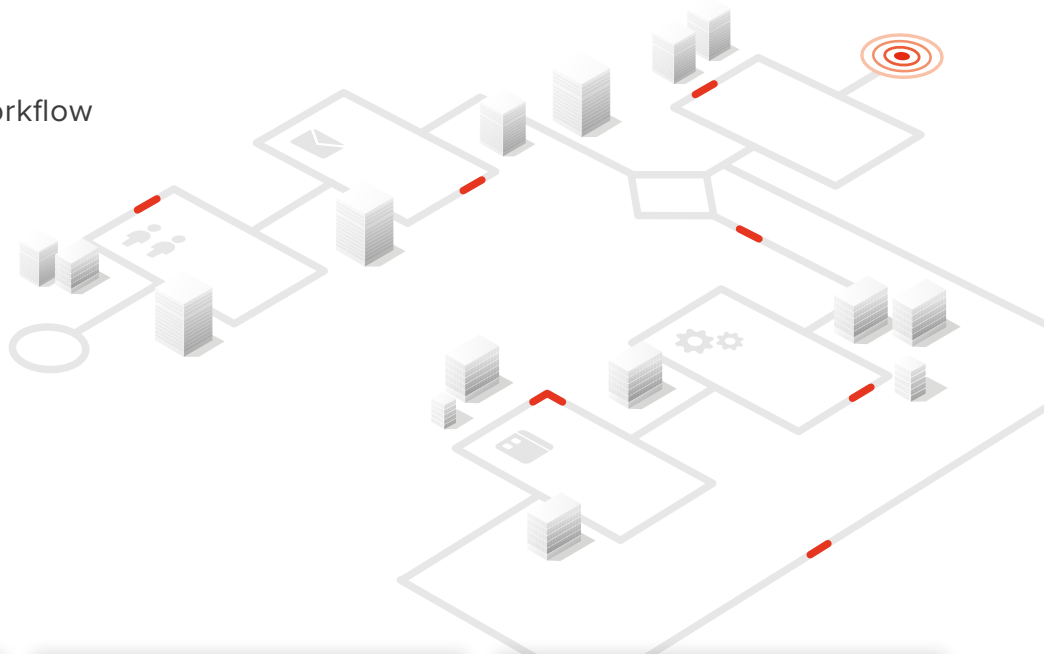
## How it Works



# Ignite your potential

With our powerful process modeling and intelligent workflow automation platform.

[www.firestart.com](http://www.firestart.com)



## Process Modeling



Enhanced process modeling allows you to build complex flowcharts and manage process documents, resources, risks and IT systems with performance metadata.

## Workflow Automation



Powerful productivity gains are within your reach: Transform your processes into executable workflows by connecting them to your IT systems with just a few clicks.

## Process Intelligence



Get valuable insights into your workflow execution performance with FireStart's process intelligence toolkit and improve your business step by step.

✓ **Easy to use**  
No coding needed

✓ **Super fast**  
Built within days

✓ **Scalable**  
Adapting to your needs

✓ **Flexible**  
Integrates with your IT



## We've got you covered

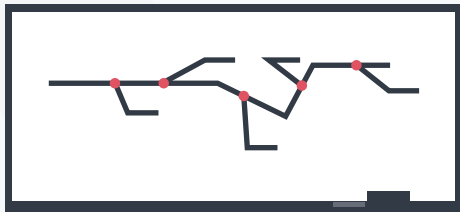
We provide all the integrations you need.



# BPM WIKI

## Public, Free & Social

Process Knowledge



BPM.WIKI intends to provide a dedicated platform to share, collaborate and improve process diagrams.

All content will be free and public, providing maximum visibility and feedback from a growing global community.

Accessible Anytime & Anywhere.

[Pre-Register Now!](#)

**process**<sup>4</sup>.biz

### You need enterprise level BPM in the Microsoft world?

process4.biz is an award winning tool for corporate documentation based on Microsoft Visio.

It is simple to use, yet powerful and flexible regarding the delivered results.

[Product Information](#)



## All-in-one platform to manage business processes



Distribute your documentation online. It is fully participatory, and with a strong visual appeal.

- Edition and publication of business process documentation.
- Complete management of feedback and improvement cycle.
- Approval of new versions by the process owner.
- Responsibility management with RACI Matrix.
- BPMN 2.0 and Value Chain notations.

### Modeling and Documentation



BPMN 2.0 modeling in the cloud, complete documentation, publication, approval, and feedback.

### Control and Automation



Define responsibilities, tasks, deadlines, forms and standardize the operation. Generate indicators.

## About Us



HEFLO is a product created by Venki, a technology company founded in 2002.

Since 2007, Venki has worked as a BPM vendor, helping companies of different sizes, segments, and locations to increase productivity and organize their business processes.



**100K**

Users who model, document and automate business processes.



**180 Countries**

On the cloud or on premises inside your company



**400 K**

People who are impacted every month with our educational contents.

Define processes, clarify responsibilities on your team, set up forms and deadlines, and standardize the operation.

- Control of tasks and execution of business processes.
- Management of deadlines and alerts.
- Integration with web services.
- Request portal for customers and employees.
- Creation of management dashboards, KPIs, and reports.



Complete control of your business processes.



Increased ability to delegate tasks and manage deadlines.



Decisions based on numbers and indicators.



Provide services to your clients with greater transparency, efficiency, and quality.



No noise or failure in responsibility exchange.



Greater engagement of your team in the improvement cycle.

BPM & AUTOMATION

ENHANCED  
FLEXIBILITY  
& DYNAMICS



# PROFESSIONALS

INCREASE  
SERVICE QUALITY  
& EFFICIENCY



BPM



PROCESS MINING



MICRO SERVICES



ROBOT PROCESS  
AUTOMATION

WE TRAIN YOUR  
TEAM  
BPMN 2.0  
MODELLING  
WORKSHOPS  
PROOF OF  
CONCEPTS  
PILOT PROJECTS

FIRST Proof Of  
Value (POV)  
OUT OF THE BOX  
SAP PLUGIN  
PILOT RELEASE  
CONNECTORS

ANALYSIS OF  
CURRENT STATE  
DESIGN OF  
SCENARIOS  
DEV OPS  
PILOT PROJECTS  
INCREMENTAL  
TRANSITION

AUTOMATE  
REPETITIVE TASKS  
REDUCE ERROR  
RATE  
SPEED UP  
INTEGRATION  
CUSTOM EXTENSION  
ATTENDED BOTS  
INCREASING  
THROUGHPUT

**START YOUR TRANSFORMATION TODAY**



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# Grow into the Industry Leader with Actionable Process Intelligence

## LEAD THE PACK BY BECOMING HIGHLY EFFICIENT

Minit Process Mining enables you to automatically analyze business processes to identify specific ways to improve them while minimizing operational risks and inefficiencies. Use actionable process intelligence to expedite product delivery, speed up your order to cash cycle, shorten lead times and maximize efficiency of your operations.

## EMPOWER ALL YOUR COLLEAGUES TO EXCEL

Anyone from a CEO down to the factory floor worker can now see and understand their impact on the operations and help improve it. This leads to increased bottom line, saved operational costs, gaining competitive advantage and achieving operational excellence. Business and process analysts can drill down deep into any process and identify inefficiencies, root causes and variants to understand how to best streamline your operations to drive strong ROI.



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## Why Customers choose Minit?

### Unbeatable ROI

Best performance for a competitive price

### Great User Experience

Joy in turning data into insights

### Meaningful Features

Functionality built for tangible results

### Effortless Deployment

Implementation in days, not months

### Swift Onboarding

Get your team up-to-speed within hours

### Enterprise-Ready

Robust data security and user management

“Process mining with Minit has proven to be a key driver in making intelligent, day-to-day improvements, on every level. Giving our business users the power to understand, in detail, the processes they work on, without the need for expert-level data analysis knowledge, has been groundbreaking.”

**Juha Byman,**

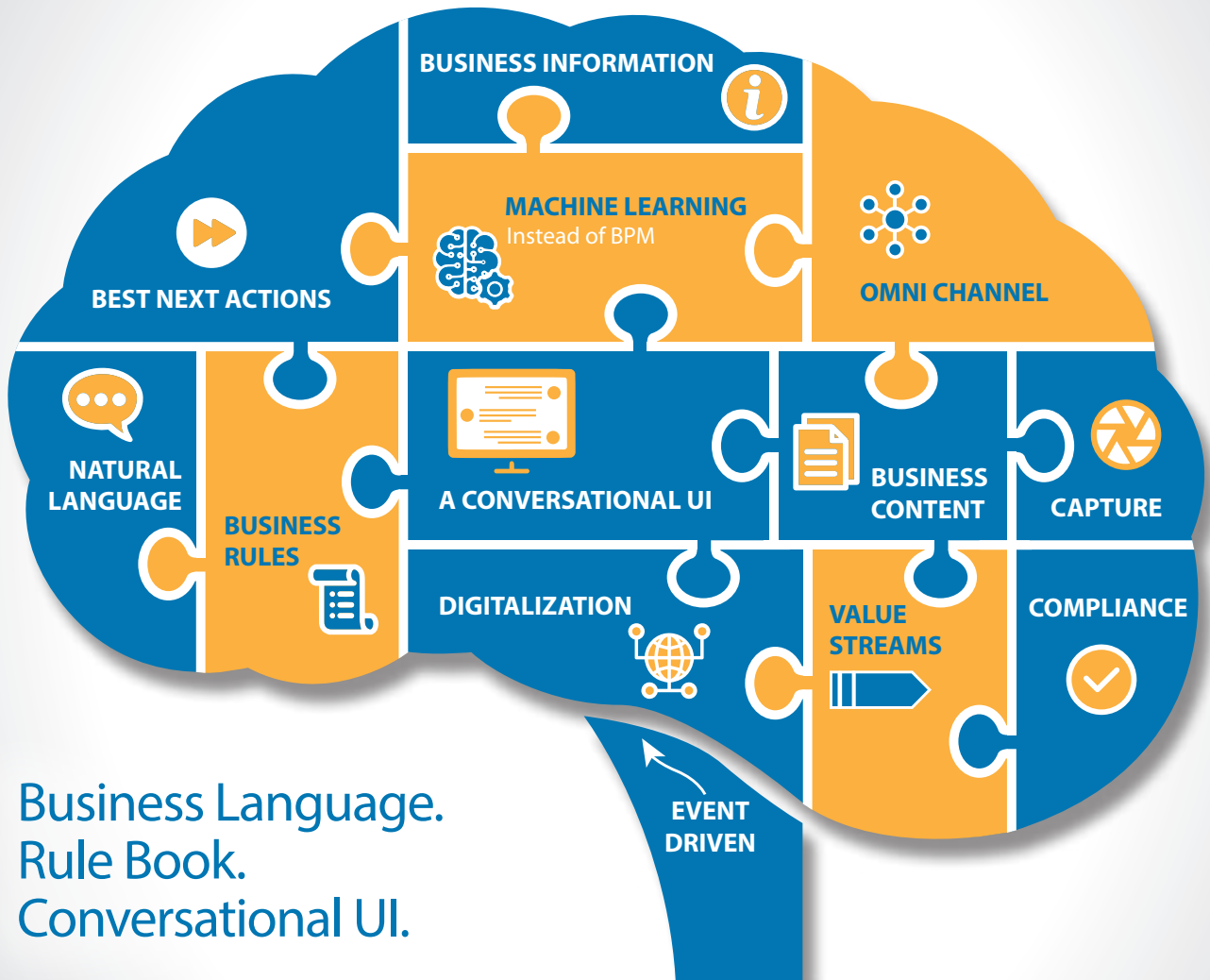
Head of Advanced Analytics, Stora Enso



**minit.io**

# Experience a Mind-Shift

when building any new business application



Business Language.  
Rule Book.  
Conversational UI.

**Papyrus Converse** is a Designer/Composer that empowers the business analyst in a graphical user interface to build their own conversational business applications in a fraction of the time and cost. There is no coding needed.

PAPYRUS  
**CONVERSE**  
[www.isis-papyrus.com](http://www.isis-papyrus.com)



# PHACTUM

creating solutions



## Portfolio

Individual software solutions  
Agile software development  
Business process management  
Workflow and process automation  
Order management

## Company

Founded in 2006  
Head office in Vienna  
22 dynamic and innovative employees  
with more than 300+ years of software  
development experience

## Industries

Telecommunications, IT,  
Banking and Finance,  
Insurances, Energy

## Outstanding employer



young,  
motivated team



flexible  
working hours



modern  
technologies



interesting  
projects



central  
location



continuing  
education



leisure  
time activities



rock & metal  
\m/

## Strong partnerships



**WDW**  
CONSULTING  
GROUP

PHACTUM is Co-Founder  
of WDW eLab GmbH, a  
Camunda Advanced Partner

 **camunda**  
ADVANCED PARTNER

PHACTUM Softwareentwicklung GmbH  
Wickenburggasse 26/2, 1080 Vienna, AUSTRIA  
+43 1 890 22 20, [www.phactum.at](http://www.phactum.at)



## ConSense GmbH – Software and Services

### Accepted and transparent Process and Quality Management

ConSense GmbH is one of the leading technological suppliers of process management and quality management software, as well as integrated management system software. ConSense GmbH has been developing innovative and integrated solutions for full electronic compliance with ISO 9001 and many more standards since 2003. Additional specialized products for specific industries and GxP requirements have also been designed.

For a wide range of companies in very wide-ranging industries we offer intelligent and particularly user-friendly solutions for complete electronic support for DIN EN ISO 9001, ISO 14001 and numerous other standards.

ConSense software solutions are modularly constructed and scalable in every respect: They grow with the requirements resulting from the size of your business or the number of standards to be mapped. ConSense solutions are always as “extensive” as you need them to be. Enclosed you can find further information about our [modules at a glance](#).

#### Your benefits with ConSense software products

**Personalized address and overview:** Individual selection of relevant information with a personalized address for the corresponding employees.

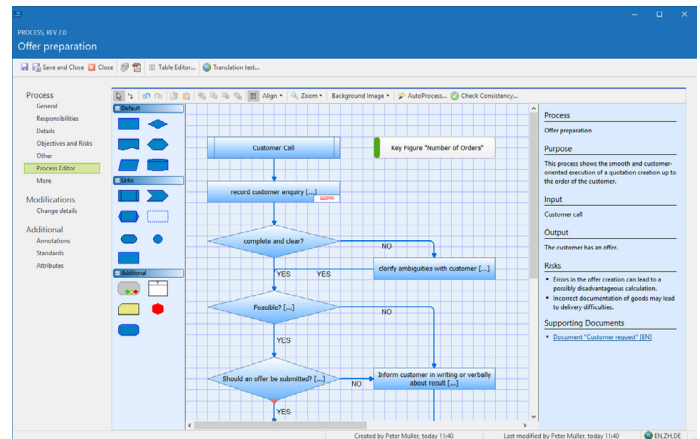
**Significantly improved level of acceptance:** High approval among employees and consistent use thanks to the user-friendly operation, intuitive navigation and ease of system maintenance and management. Further information you can find in our report about the topic [„transparency and acceptance for your quality management“](#).

**Individually customizable process maps:** Fast and easy modelling of processes tailored to specific requirements without technical requirements, option for adopting existing process descriptions via defined interfaces.

**Transparent organization of procedures:** Clearly laid out structures with clear definitions of processes and direct access to up-to-date information and key process data.

Clear assignment of roles: Direct linking of all process steps with the corresponding employees or departments.

**Automated processes:** Reduced burden in terms of routine tasks thanks to automatic control and management of all im-



Thanks to its intuitive operation, the integrated process editor allows for quick and simple modeling of processes, adapted to specific requirements without technical specifications

portant documents, support for all types of document (e.g. Microsoft Office or OpenOffice documents, CAD drawings, image files etc.).

**Reliable compliance with standard requirements:** Full electronic support and monitoring of wide-ranging standard requirements and certification standards.

You'd like to learn more about us and our solutions for process and quality management systems? It would be our pleasure to contact you and arrange an appointment according to your individual needs.

We look forward to meeting with you!

Until then we provide you with a [checklist for choosing a management software](#).

### Contact

**Andreas Schachermeier, MBA**  
**ConSense Management Systems GmbH**  
 Schottenring 16  
 1010 Vienna, Austria

Mobile phone: +43 (0)664 / 120 95 66  
 E-mail: [a.schachermeier@consense-gmbh.at](mailto:a.schachermeier@consense-gmbh.at)  
[www.consense-gmbh.at](http://www.consense-gmbh.at)

# DCR IS A MODERN GPS FOR KNOWLEDGE WORKERS

## PROBLEM: COMPLEXITY AND INFLEXIBILITY IN PROCESS DIGITIZATION

The procedure of digitizing work processes for knowledge workers is becoming more complex, due to new rules, legal regulations and business requirements:

- The existing BPM solutions used for digitizing processes are inflexible, have many constraints, lack agility, are incompatible with many IT systems, do not comply with changing regulations and have too many 'rules'
- This means that a lot of time, effort and resources are used, leading to less productive knowledge workers. This increases the cost of digitizing business processes when using current BPM solutions
- An IT specialist is also required to implement the BPM solution, meaning that the organizations do not have full control over the digitization process

## SOLUTION: AGILE AND SIMPLIFIED DIGITIZATION OF WORK PROCESSES

DCR simplifies the digitization of work processes through a platform based on:

- ✓ **Co-creation** - DCR allows business owners and domain experts to take control of the whole digitization process – describing, validating, digitizing and maintaining in ONE platform
- ✓ **Co-existence** - DCR co-exists, as it can be seamlessly built into existing IT systems, so organizations can easily prepare business process descriptions and digitize them in IT systems, without being dependent on IT specialists
- ✓ **Agility** - the agile nature of DCR means that processes can be adjusted and validated dynamically to changing requirements, without the need for IT specialists

The functions of DCR give organizations full control over the digitization process, thus **improving process execution and workflow efficiency and reducing costs**



DCR Solutions is an innovative Danish IT company which has developed a unique platform, DCR (Dynamic Condition Response), for digitization of business processes. DCR Solutions have ambitions and a strong will to revolutionize the world market for digitalization of knowledge work and set a completely new standard with our research-based IT solution called DCR.

## JOIN OUR ACADEMIC ALLIANCE

<https://www.dcrgraphs.net/alliance>

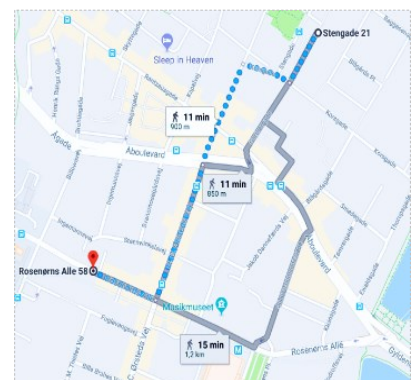
Teach declarative business processes, DCR, at universities like Danish IT University or Danish Technical University.

## THE VISION OF DCR IS TO PROVIDE A MODERN GPS TO KNOWLEDGE WORKERS

Rigid and fixed routes are no longer sufficient to support today's knowledge workers complex work



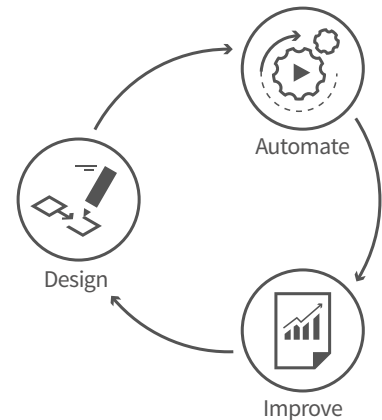
*DCR adds its unique GPS-like functionality to the IT system, which considers many different scenarios to always help you reach your goal via the optimal route!*





# TIM Solutions

We are your competent partner for automation of business processes and offer you a simple software solution. With consulting services and our software solution called TIM BPM Suite we support you in all aspects of Business Process Management. 310 companies are using our product worldwide in 50 countries. TIM combines all important phases of the workflow lifecycle into a unique overall solution and supports you in implementing, automating and analysing your workflows. Digitise your processes with us and experience them as human workflows. Simple implementation and flexible development of your workflows are our most important guidelines.



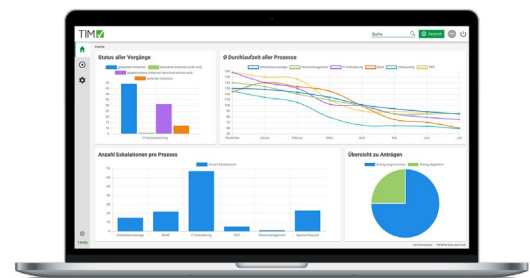
## Our Product: TIM BPM Suite

### Design - Process Management

At the beginning you design your processes. Use a modeling tool of your choice that supports the BPMN 2.0 standard.

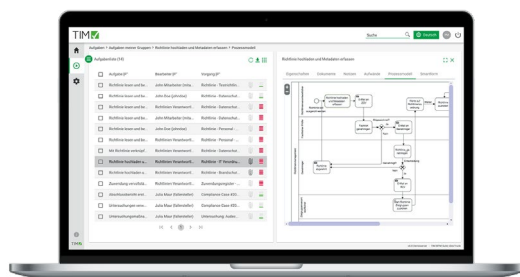
### Automate – Realise your potential

Bring your processes to life. TIM provides a web-based interface for the automation of your processes. Now you may start your processes as a workflow and complete tasks.



### Improve - Reporting & Monitoring

In the last step of the workflow lifecycle your company key figures are visualized with our TIM Business Activity Reporting. With the TIM Business Activity Monitoring running processes can be controlled and monitored live.



### Your advantages:

- Control of processes in real time
- Reduce costs and lead times
- Comply with regulatory requirements
- Minimisation of process errors
- Transparency of all processes in your company
- Version and revision security
- Use a modeling tool of your choice (BPMN 2.0)

### References

A short excerpt of our customers and partners:

